

Accelerated Training Programme on

Contract Negotiation, Drafting and Management

ATTEND, IF YOU

Want to Master Contract
Negotiation

Want to Earn Skills in
Drafting

Are Interested in Enhancing
Your Career in Law or
Business

Seek Flexibility in Learning

Programme Features

- ✓ Mode: Online
- ✓ 4 Days Interactive Learning
- ✓ Format: Lectures, Practical Exercises, Discussions
- ✓ Certification upon successful completion

Scan To Register Now



05 - 08 May 2025



COURSE COVERAGE

- ✓ FUNDAMENTALS OF CONTRACT NEGOTIATION
- ✓ STRATEGIES TO NEGOTIATE A DEAL
- ✓ COMMUNICATIONS DURING NEGOTIATION
- ✓ DRAFTING OF CONTRACTS
- ✓ RISK MITIGATION THROUGH DRAFTING
- ✓ CONTRACT MANAGEMENT
- ✓ TECHNOLOGY IN CONTRACT MANAGEMENT

COURSE FEE

INR 15000

Industry

INR 8500

Faculty

INR 5000

Researcher

INR 4500

Student

*Fees are exclusive of GST

PROGRAMME FACILITATORS



Prof. Dipa Dube



Prof. Shakti Deb



Prof. Avnish Bhatt